



Dev Goyal
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PGDM Class of 2026

Career Objective

A motivated and detail-oriented person with strong skills in finance, research, and data analysis. Proficient in Excel, Power BI, and financial modelling, aiming to apply my analytical abilities to support business growth and informed decision-making.

Educational Qualifications

Year of Passing	Qualification	Institute/Organization	Specialisation/Board	Percentage/CGPA
2026	PGDM	Kirloskar Institute of Management,Pune	Finance & Marketing	Pursuing
2023	B. Com	K.R.P.G Agra University , Agra	Finance & Accounting	57%
2020	12 th	Shri ji baba S.V.M ,Mathura ,U.P	Commerce	81%
2018	10 th	Shri ji baba S.V.M ,Mathura ,U.P	CBSE	84.3%

Business Immersion

Bharti AXA life insurance Ltd , Mumbai

Finance and Marketing intern

April 2025- June 2025.

- Trained over 200 interns on security markets, trading strategies, and portfolio management services.
- Developed a mock trading simulation program to help interns apply theoretical knowledge in a practical environment.
- Guided fellow interns to improve client engagement strategies and generate sales during the final month of internship.
- Successfully helped the team generate sales exceeding ₹10 lakhs within just 20–25 days.

Academic Projects / Live Projects / Internships

- **Equity Valuation Project – Dabur India Ltd** (Built Excel-based DCF & DDM models to estimate intrinsic value; performed sensitivity analysis and compared with market price)
- **Financial Analysis of Companies** – Prepared financial statement analysis, ratio analysis, and performance evaluation to assess profitability, liquidity, and overall financial health of companies
- **Power BI Dashboard Project** – Designed and developed interactive dashboards for a finance project, enabling visualization of key financial metrics and improving data-driven decision-making

Skills and Certifications

- **NISM Investor Awareness Certification**
- **PwC Tax Launchpad Program Certificate** – foundations of taxation and accounting
- Skilled in **data analysis and reporting** using Excel (intermediate level), Power BI, and Tableau for creating dashboards
- Experienced in **financial statement analysis, ERP systems (Tally ERP)**, and practical understanding of accounting, taxation, and business operations.
- **4 years of hands-on stock market experience**, applying analytical thinking to real-world trading and investment decisions.
- Proficient in **website design and digital presentation**, combining analytical and creative skills for business and project.

Position of Responsibility

- Active member of Placement Committee of College, Kirloskar Institute of Management, Pune
- Class representative at Graduation.

Awards and Achievements

- Top 50 Rank holder in trading competition by Shri Ram college of commerce, Delhi
- Recognized with a **Letter of Recommendation** for outstanding performance during business immersion.
- Winner in College Quiz Competition Organised by HR Club at Kirloskar Institute of Management.
- Gold Medalist in Leading Students in placement Comeettiee at Kirloskar institute of management.

Extracurricular Activities

- Worked in NGO - Contributed to various initiatives and programs focused on social impact and community development
- Successfully completed the Orientation Course conducted by the Institute of Chartered Accountants of India (ICAI)

Personal Details

- Languages :- Hindi & English
- Hometown. :- Mathura, Uttar Pradesh